



Kazakhstan's leading manufacturer of medical devices

### The brand that will save the world

distribution franchise «Dolce-Pharm» manufacturing franchise «Dolce»

#### **PURPOSE**

To create an international company in the field of healthcare, strategically important for every state, with a unique business model and the strongest team of like-minded people.

#### **MISSION**

Protect people's health by prolonging their lives, and making them happier.

#### SCOPE

We produce and sell disposable medical products (DMPs) and medicines (medications), developing and implementing innovative solutions, thus forming a culture of prevention, and improving people's health.



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HTTPS://DOLCEPHARM.KZ/INVESTORS

# THE DOLCE GROUP IS BECOMING AN INTERNATIONAL COMPANY, DEVELOPING ITS BRAND ABROAD THROUGH FRANCHISES

Dolce LLP with Dolce-Pharm brand

DOLCE-PHARM

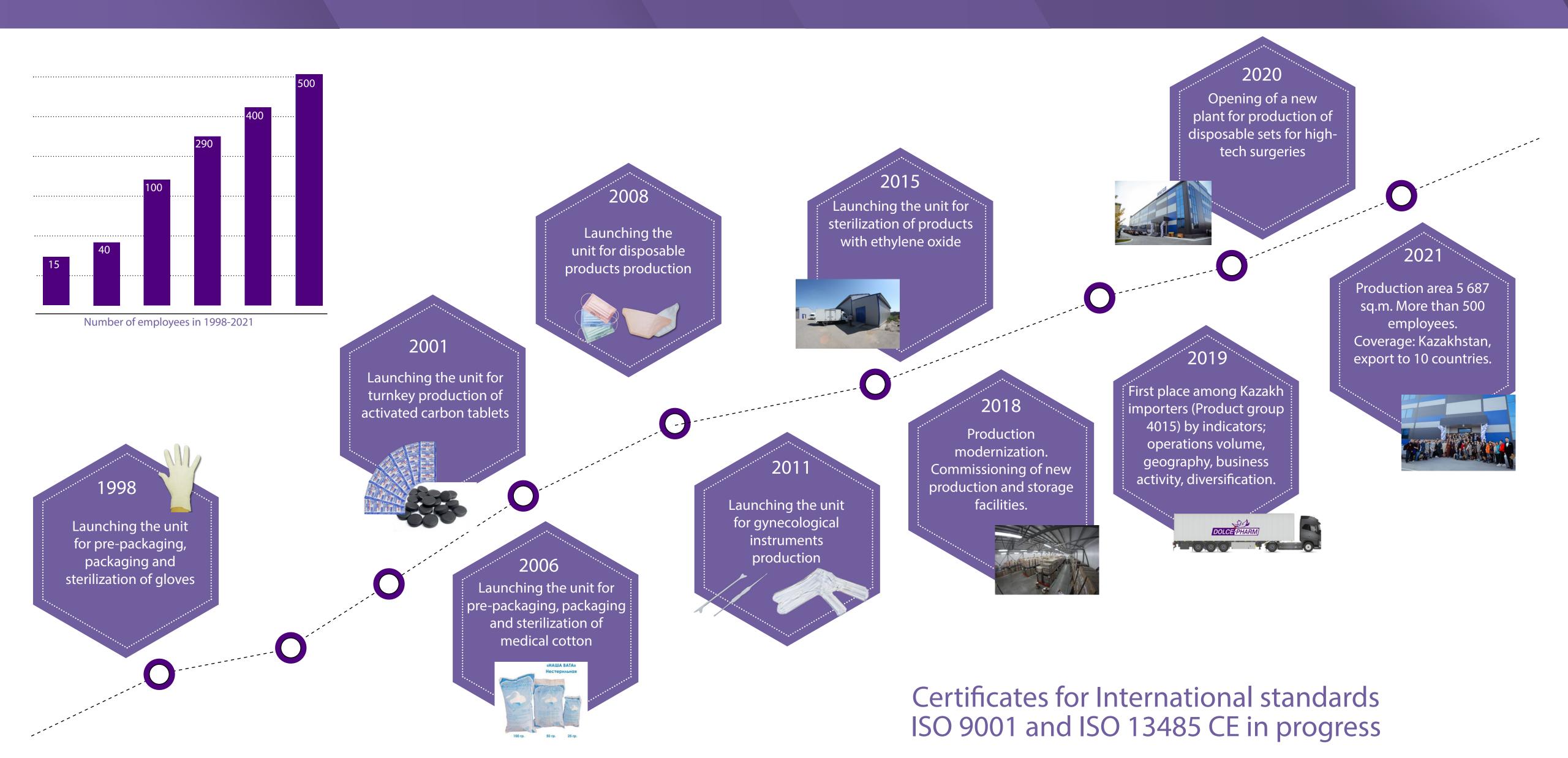
- 23 years on the market of Kazakhstan and CIS
- Products of more than 250 items of disposable medical articles
- More than **500** employees
- Production facilities 5 687m2
- Supplies of masks, gowns, gloves to each MPI for more than 10 years
- Export to 10 CIS countries



 Population 18.6 million, including more than 100,000 Koreans • The interstate language of communication along with Kazakh is Russian, as well as throughout the CIS and the EAEC. This makes it possible to consider Kazakhstan's platform as exportoriented to all CIS countries - 281.1 million people



## COMPANY'S DEVELOPMENT STAGES



# MANAGEMENT SYSTEMS CONFORMITY CERTIFICATE QUALITY STANDARDS ISO 9001 AND ISO 13485









### DISPOSABLE MEDICAL PRODUCTS ASSORTMENT

Sets



39 types

Shoe covers, bandanas, clip berets



6 types

Gloves



43 types

Covers for surgery room



1 types

Coveralls



2 types

Sheets, underpads and drapes



67 types

Overalls



10 types

Containers, plastic products



2 types

Masks, respirators



11 types

Gynecology devices



2 types

### World will never be the same

Covid-19 has changed the attitude to disposable personal protective equipment.

According to analysts, disposable medical devices will occupy leading niches in the pharmaceutical business.

In conditions of quarantine and closed borders, states are eagerly interested in having their own factories and distribution centers for strategic products: masks, gloves, overalls, shoe covers, coveralls, and disposable sets. Creation of permanent flows to prevent the pandemic.

Dolce product consumers are every citizen of any country.
Application fields: Medicine, beauty industry, hotel business, railway, air and road transport carriages, kindergartens and schools, administrative organizations, industry.







### PANDEMIC 2020 REQUIREMENTS FOR DISPOSABLE MEDICAL PRODUCTS

Applications from Korea

- China
- O Malaysia
- O Germany
- O Switzerland
- O Hong Kong
- O Ukraine
- O Uzbekistan
- O Kyrgyzstan
- O RUSSIAN FEDERATION
- O USA
- O Requests for Alibaba masks on a personal plane



# HIGH AWARD OF KAZAKHSTAN DOLCE SAVED THE COUNTRY DURING THE PANDEMIC



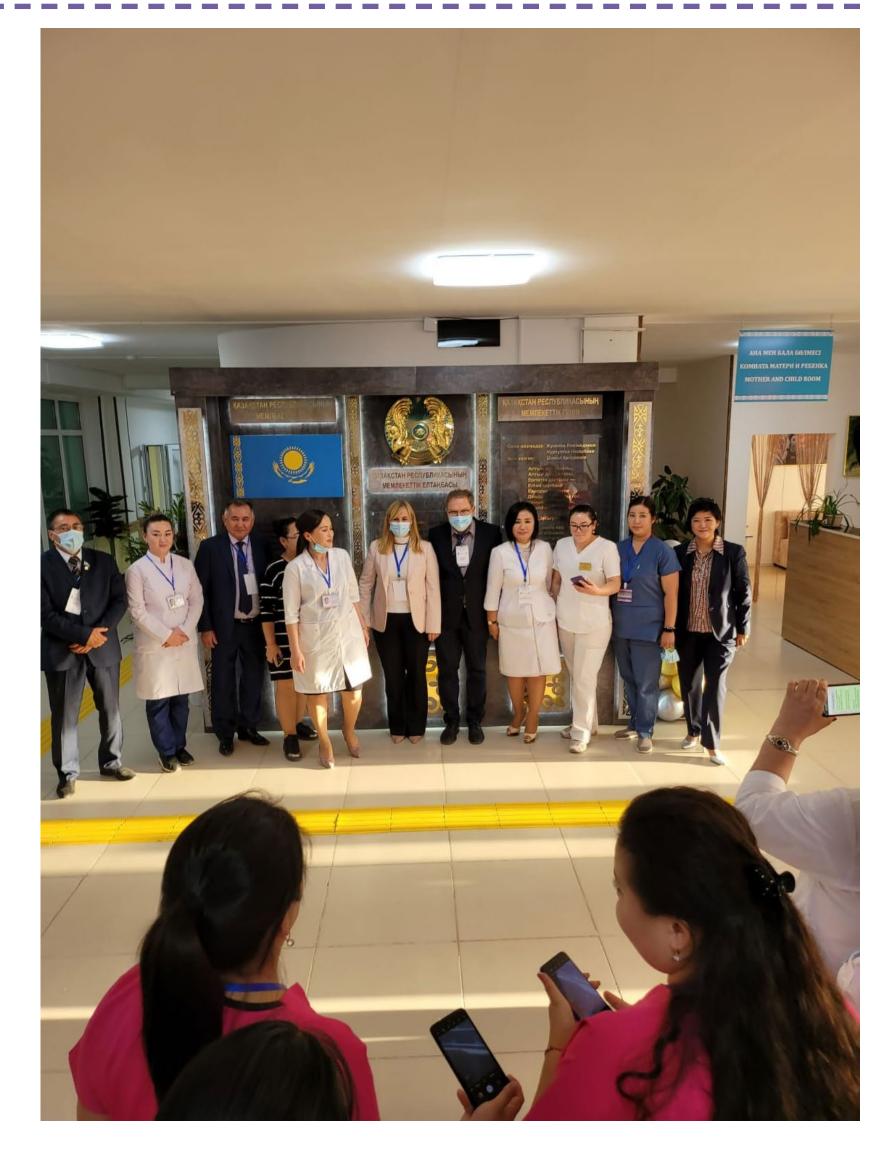


# POSITIVE FEEDBACK FROM THE WHO

(WORLD HEALTH ORGANIZATION)







# AUGUST 22, 2021, HEAD OF THE STATE KASYM ZHOMART TOKAYEV HAS HIGHLY PRAISED THE ACTIVITIES OF DOLCE, AN INNOVATIVE, TECHNOLOGICAL COMPANY, THE LEADER OF THE KAZAKHSTANI INDUSTRY

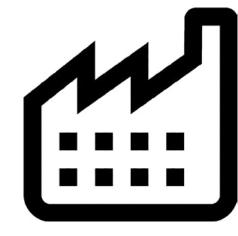


## FRANCHISE FORMATS

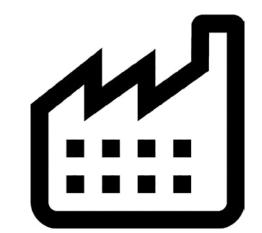
#### **Manufacturing Franchise - 6 formats**



Mask manufacturing facility

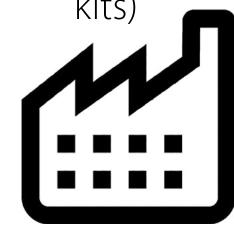


Glove manufacturing facility



Factory of non-woven material (personal protective products +

Pharmaceutical manufacturing facility



Sterilization manufacturing facility



Distribution (sale) of medical products franchise



Plastic manufacturing

facility

Economy



Standard



Premium



#### Dolce Group is a member of the Franchising Association of Kazakhstan

https://dolcepharm.kz/associacija-po-franchajzingu-kazahstana/

#### **Franchisee Partner Benefits**

Promote a noble mission together

Improving the quality of life and protecting human health via developing and introducing innovative and available solutions in the field of disposable medical devices and medicines.

#### Turnkey ready-made business

- -Start from 2 years
- -Comprehensive set for launching depending on the format selected

#### Famous brand

- -Registered trademark
- -Proven production technologies
- -Centralized Marketing

#### High-tech production

- Efficient technical processes
- Stable partners in logistics
- Warehouse standardization

### Short payback period in this niche (legal business)

-High marginality

#### Personnel Training

- -Training at preparatory stage
- -Introducing new products

#### Team from Holding Company

- -Step-by-step algorithms for opening
- -Check lists
- -Opening
- -Personal manager after opening

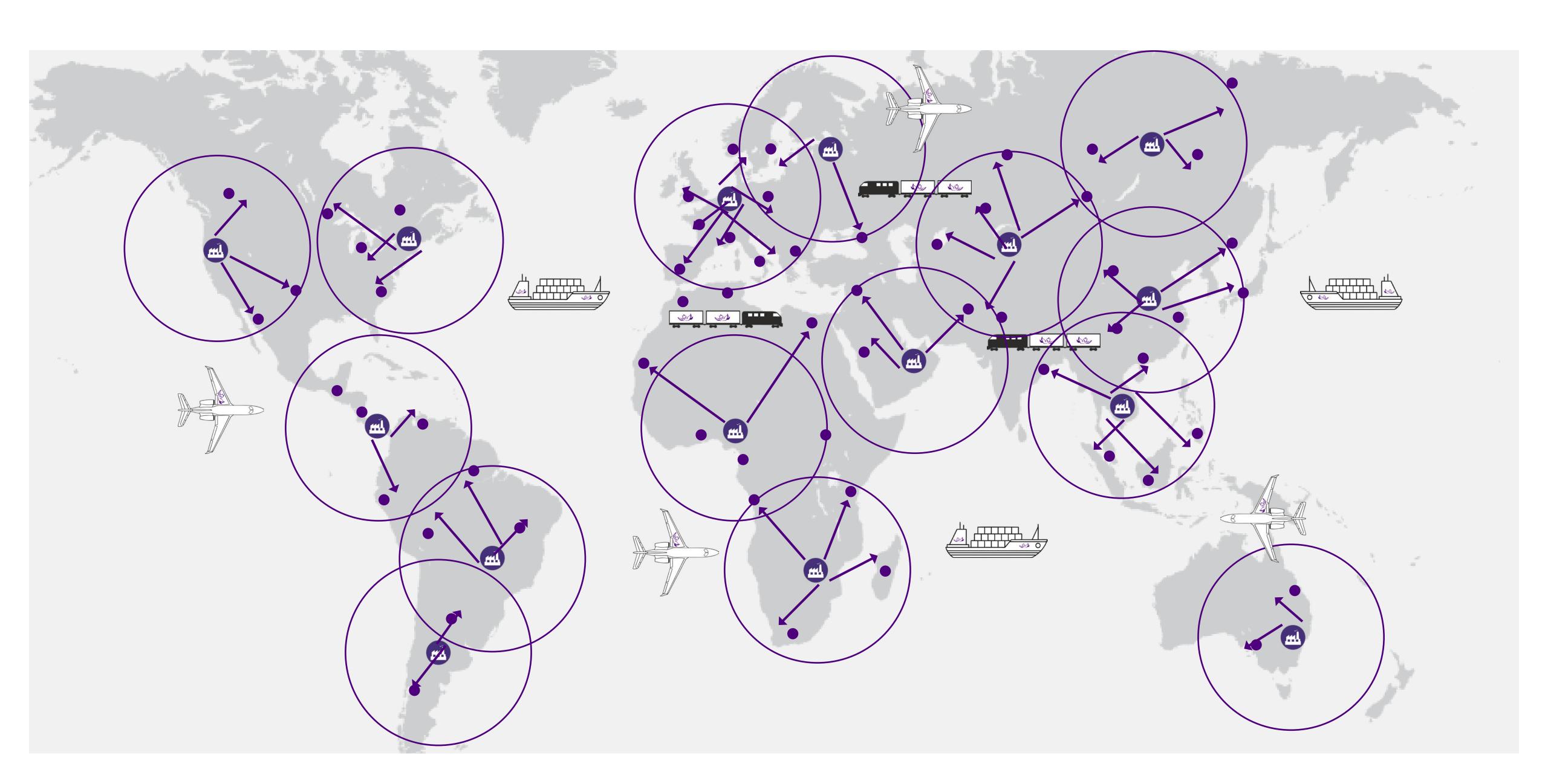


# SALE OF THE FIRST FRANCHISE

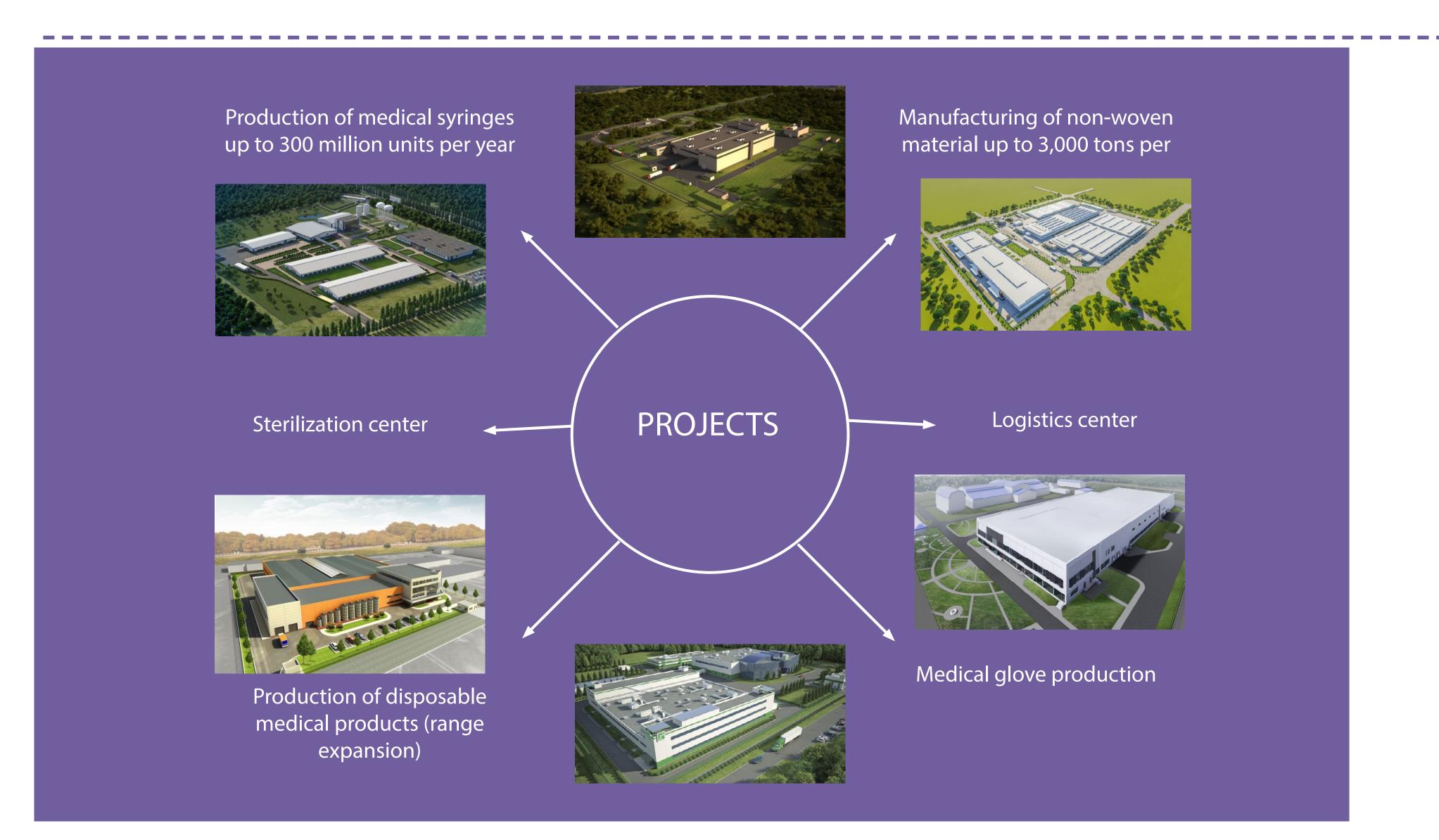




### INTERNATIONAL PROMOTION OF FRANCHISES - 9 YEARS



# THE GOVERNMENT OF KAZAKHSTAN IS INTERESTED IN KOREAN INVESTMENT IN HIGH-TECH PROJECTS AND LONG-TERM CONTRACTS





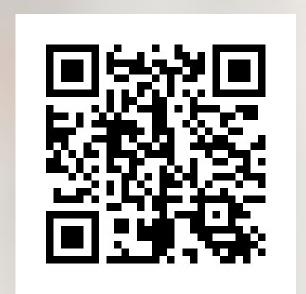
Total investment 25 million dollars



Launch Q1 2022 Completion 4Q 2024



## Submit a request on Company's corporate site or write to e-mail, our managers will reach You within 24 hours



#### https://dolcepharm.kz/request\_franchise/

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#### Corporate site

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**Ambassador Club** 

https://www.facebook.com/dolcepharm.ambassador.club

Feedbacks

https://dolcepharm.kz/otzyvy-o-kompanii/

Catalogue

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https://landing.dolcepharm.kz





